Doing Business with the Office of Naval Research

2006 NDIA Naval S&T Partnership Conference
Pre-Conference Workshop
31 July 2006

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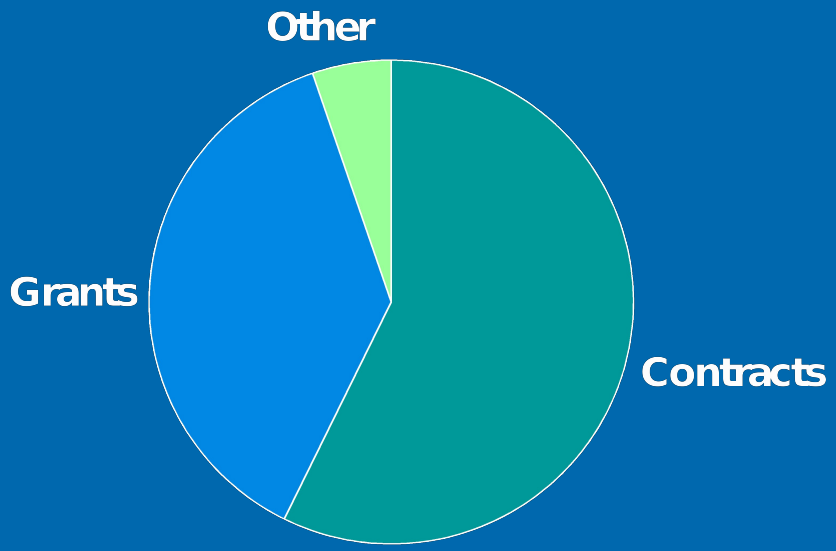
ONR Business Summary

FY: 2005
Source: INRIS

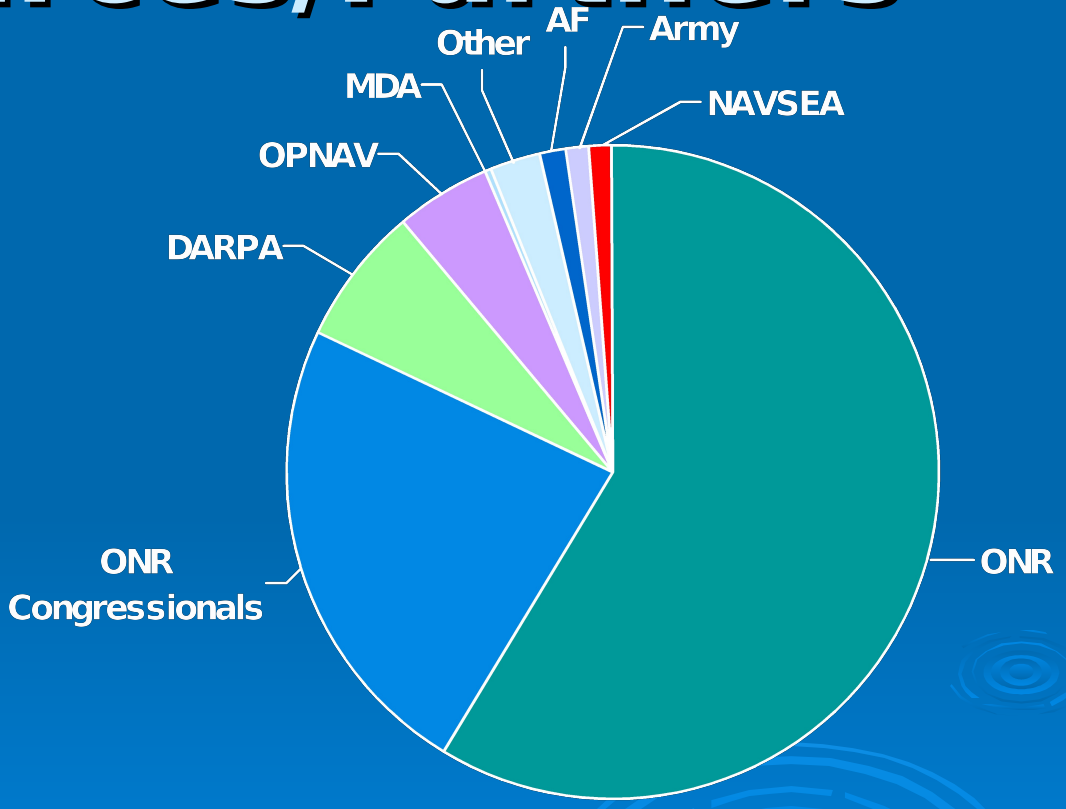


	Dollars	Actions
Contracts	$896 Million	4,147
Grants	$501 Million	4,137
Other	$ 35 Million	

Funding Sources/Partners

FY: 2005
Source: INRIS

- ONR $ 839 Million
- ONR Plus-Ups $ 336 Million Congressionals
- DARPA $ 100 Million
- OPNAV $ 67 Million
- MDA $ 3.5 Million
- OTHER $ 37 Million
- Air Force $ 17.2 Million
- Army $ 16.3 Million
- NAVSEA $ 16.5 Million



Three Key Business Processes for ONR

- S&T / BAA
- SBIR / STTR
- SERVICES

ONR Broad Agency Announcements

Characteristics:

- General solicitations seeking to advance scientific knowledge or the state-of-the-art
- Limited to basic and applied research and non-system specific development (6.1 – 6.3)
- An accepted form of “Full & Open” Competition
- Evaluation/selection based on Peer or Scientific Review

ONR Broad Agency Announcements

Where:

FEDBIZOPPS www.fedbizopps.gov

ONR Webpage
www.onr.navy.mil/02/baa/

Types:

- Continuous/Open
- Specific Subject/Due Date
- Mix of Both

ONR Broad Agency Announcements

Features:

White Papers

Industry Days/Pre-Proposal Conferences

Instrument Type Options

- Contract
- Grant
- Cooperative Agreement
- Other Transaction
- Prototype Agreement

SBIR / STTR

Phase I

- Awarded under Simplified Acquisition Procedures (FFP Purchase Orders)
- Simplified Pricing Routine – Focus on:
  - Arithmetic Accuracy
  - Removal of expressly unallowable costs (FAR 31.205)
  - Verification of Eligibility (2/3 rule for SBIR Primes & 40% & 30% rules for STTR primes and research institutions)

Phase II

- Preceded by award of $30K option from Phase I
- Cost Reimbursement Contracts

SBIR / STTR (Con't)

Audit Assistance

- Defense Contract Audit Agency (DCAA) www.dcaa.mil
  - Audit Office Locator
  - DCAA Publications
  - DCAA Contract Audit Manual - Hard copy (stock number 708-077-00000-3) can be ordered from:
    - Superintendent of Documents
    - P.O. Box 371954
    - Pittsburgh, PA 15250-7954
- Defense Acquisition University
  - Acquisition, Technology and Logistics – Knowledge Sharing System hppt://akss.dau.mil

ONR SERVICE CONTRACTING

- Approximately $60M per year
- Acquired primarily via ONR issued: Multi-Award-

  Task-Order-Contracts (MATOC)
- 96 Separate IDIQ Performers
- Benefits
  - Quick
  - Electronic
  - Low Cost
  - Competition Driven Prices
- Website: www.onr.navy.mil/02(MATOCS)

FY05 MATOC Program Scope

Structure based on type of support service requirement over next 5 years (through SEP 2009):

SERVICE CLIN/GROUP	NUMBER AWARDEES	OPEN/RESTRICTED
Group 0001 - Technical/Program/Eng support services	47	Full and Open
Group 0002 - Business and Finance support services	25	Full and Open
Group 0003 - Conference/Event support services	10	8(a) Set-Aside
Group 0004 - Clerical and Admin support services	19	8(a) Set-Aside
Group 0005 - Training/Workshop support services	17	Partial SB Set-Aside (50%)
Group 0006 – Information Technology support services	17	8(a) Set-Aside
Group 0007 – Education Program support services	5	Full and Open

MATOC provides support to ONR HQ / ONR Field Offices / ONR Global Offices

Standing Solicitation: www.onr.navy.mil/02/matoc/05_09/standing.asp

Misc. Issues

- Electronic proposals via grants.gov
  - 75% of ONR BAAs grant.gov compliant in FY 2006
  - 100% compliant by 01 Oct 2006
- On-line Reps/Certs Application (ORCA)
  - https://orca.bpn.gov/
- Central Contractors Registration
  - http://www.ccr.gov/